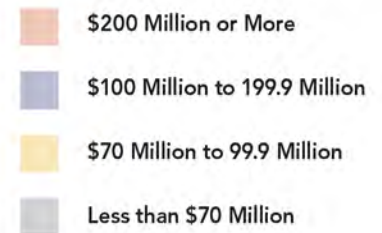


TOP 50 DISTRIBUTORS 2014



OVERALL TOP 50 HVACR SALES RANKINGS

RANK

RANK	COMPANY	CITY	STATE	# OF LOCATIONS	# OF EMPLOYEES	% OF TOTAL SALES IN HVACR	% HVAC HEATING(AIR)/ COOLING	% HYDRONIC HEATING	% REFRIGERATION	% OF HVACR SALES IN OTHER
1	Watsco Inc.	Coconut Grove	FL	569	4,700	100%	93%	0%	7%	0%
2	Johnstone Supply	Portland	OR	384	3,759	100%	55%	4%	23%	18%
3	Ferguson Enterprises Inc.	Newport News	VA	1,350	19,000	10%	90%	6%	3%	1%
4	R.E. Michel Co. ▲	Glen Burnie	MD	253	1,720	92%	92%	6%	2%	0%
5	Sigler Wholesale Distributors ▲	Tolleson	AZ	29	573	100%	100%	0%	0%	0%
6	Mingledorff's Inc. ▲	Norcross	GA	34	410	100%	100%	0%	0%	0%
7	F.W. Webb Co. ▲	Bedford	MA	83	1,700	30%	65%	10%	20%	5%
8	US Airconditioning Distributors ▲	City Of Industry	CA	45	410	100%	100%	0%	0%	0%
9	Habegger Corp., The	Cincinnati	OH	26	360	95%	95%	5%	0%	0%
10	WinWholesale Inc.	Dayton	OH	558	4,510	10%	NA	NA	NA	NA
11	Gustave A. Larson Co. ▲	Pewaukee	WI	46	395	98%	73%	1%	26%	0%
12	Temperature Equipment Corp.*	Lansing	IL	17	NA	NA	NA	NA	NA	NA
13	Peirce-Phelps Inc.	Philadelphia	PA	17	254	100%	94%	3%	3%	0%
14	Sid Harvey's	Garden City	NY	79	415	100%	50%	32%	18%	0%
15	Koch Air	Evansville	IN	7	193	100%	100%	0%	0%	0%
16	G.W. Berkheimer	Portage	IN	27	387	100%	100%	0%	0%	0%
17	Inscop Distributing*	San Antonio	TX	33	250	100%	NA	NA	NA	NA
18	Morrison Supply Co. ▲	Fort Worth	TX	93	1,300	18%	95%	3%	2%	0%
19	N.B. Handy Co.	Lynchburg	VA	16	335	59%	100%	0%	0%	0%
20	Century Holdings	Houston	TX	24	224	99%	97%	1%	1%	1%
21	Slakey Brothers Inc. ▲	Sacramento	CA	28	304	65%	100%	0%	0%	0%
22	Aces A/C Supply Inc.	Houston	TX	19	163	100%	100%	0%	0%	0%
23	Auer Steel & Heating Supply Co. ▲	Milwaukee	WI	7	196	98%	88%	9%	3%	0%
24	Jackson Supply Co. ▲	Houston	TX	17	125	100%	100%	0%	0%	0%
25	Famous Enterprises ▲	Akron	OH	27	575	45%	90%	10%	0%	0%
26	Standard Supply ▲	Dallas	TX	16	242	100%	97%	1%	2%	0%
27	Johnson Supply	Houston	TX	24	250	100%	95%	0%	5%	0%
28	Munch's Supply Co. ▲	New Lenox	IL	7	200	100%	95%	5%	0%	0%
29	Behler-Young Co.	Grand Rapids	MI	15	178	100%	90%	5%	5%	0%
30	American Refrigeration Supplies Inc.	Phoenix	AZ	31	200	100%	40%	0%	60%	0%
31	Virginia Air Distributors	Midlothian	VA	13	165	100%	100%	0%	0%	0%
32	Hercules Industries ▲	Denver	CO	16	343	100%	98%	0%	1%	1%
33	Coburn Supply Co.*	Beaumont	TX	56	NA	NA	NA	NA	NA	NA
34	O'Connor Co. Inc.	Lenexa	KS	6	123	100%	100%	0%	0%	0%
35	Hajoca Corp.* ▲	Ardmore	PA	360	NA	7%	NA	NA	NA	NA
36	CCOM Group	Hawthorne	NJ	17	157	73%	67%	18%	0%	15%
37	Lohmiller & Co. ▲	Denver	CO	4	122	98%	98%	0%	1%	1%
38	Refrigeration Sales Corp.	Valley View	OH	13	126	100%	88%	1%	11%	0%
39	Young Supply Co.	Chesterfield	MI	17	163	100%	40%	2%	50%	8%
40	S.W. Anderson Sales Corp. ▲	Farmingdale	NY	9	120	98%	96%	2%	2%	0%
41	M&A Supply Co. Inc ▲	Brentwood	TN	21	170	100%	98%	1%	0%	1%
42	Corken Steel Products Co., The	Florence	KY	9	9	100%	83%	7%	3%	7%
43	Charles D. Jones Co.	Denver	CO	18	150	99%	20%	15%	15%	50%
44	McCall's Inc. ▲	Johnsonton	SC	19	160	70%	90%	3%	3%	4%
45	AC Pro ▲	Fontana	CA	8	225	100%	100%	0%	0%	0%
46	Wallwork Group	West Caldwell	NJ	10	65	100%	95%	5%	0%	0%
47	Granite Group, The ▲	Concord	NH	27	362	38%	25%	25%	25%	25%
48	Conklin Metal Industries	Atlanta	GA	9	125	99%	50%	0%	0%	50%
49	Meier Supply Co. Inc.	Conklin	NY	17	142	90%	30%	5%	55%	10%
50	Robertson Heating Supply ▲	Alliance	OH	31	260	49%	90%	10%	0%	0%

▲ Denotes companies with at least 10% growth in sales during fiscal 2013 | *Editors' estimate | NA=Not available