

Manufacturer Representative Supporting the Industry Since 1981

Founded in 1981 by Bart Terroni, B.J. Terroni Company, Inc., began as the Taco representative serving the residential hydronic market in eastern Pennsylvania, southern New Jersey, and northern Delaware. Today, the company has expanded to represent twenty manufacturers within the HVAC and plumbing industries in both the residential and commercial markets operating as a second-generation, family-owned business under Bart Terroni and Chris Terroni.

B.J. Terroni Company, Inc., understands the need to grow and adapt within the ever-changing market. This is demonstrated in the manufacturers we partner with as well as our commitment to inventory within our two, 18,000 square foot facilities. Our facilities also hold a training room with "live-fire" equipment to assure the latest product information gets out to the field. We are positioned to support our business partners in any way possible.

At its core, B.J. Terroni Company, Inc., has always been and continues to be about the people. Our experienced team of dedicated employees, valued business partners, and loyal customers have all contributed to our continued growth and success.

To learn more about our product offering and company, visit our website.

www.bjterroni.com





Represented since 1981

- Residential & Commercial Pumps
- Plumbing Comfort Products
- Hydronic Accessories
- Variable Speed Drives
- Air & Dirt Separation

- ASME Expansion Tanks
- Shell & Tube Heat Exchangers
- Plate & Frame Heat Exchangers
- Self Sensing Pumps
- Electronic Controls

For generations, HVAC and plumbing professionals have known and trusted Taco Comfort Solutions to design and manufacture the most reliable products for indoor heating, cooling, and plumbing comfort systems.



Represented since 2000

- Residential & Commercial Boilers
- Tank-Type Water Heaters
- Tankless Water Heaters
- Combi Boilers

- Package Systems
- Buffer & Storage Tanks
- Commercial Air-to-Water Heat Pump Water Heaters

Lochinvar is a leading producer of energy efficient water heating solutions that are radically simple, brilliantly engineered, and perfectly suited for most any application.



Represented since 1986

- Unit Heaters: Gas, Electric, Steam/Water, & Oil
- Infrared Heaters: Gas, Electric
- Make-Up Air Systems
- Low-Temperature Hydronic **Unit Heaters**
- Duct Furnaces
- Unit Ventilators

Modine is one of the most trusted names in the HVAC manufacturing industry, providing the best products for overall indoor comfort and air quality levels.



Represented since 2010

- FlashShield™ Flexible Gas Piping System
- Underground Gas Polyethylene (PE)
 Accessories Piping System
- Fittings
- Manifolds

Unparalleled in performance and reliability, Gastite's gas piping systems are a safe, time-saving, and efficient method for natural and liquified propane gas pipe applications.



Represented since 1985

- Condensate Return Units
- Vacuum Condensate & Boiler Feed Systems
- Boiler Feed Units
- Glycol Packages
- Water Quality Solutions

From custom designs to compact solutions, Skidmore is armed with the knowledge and expertise to assist you in the selection, design, installation and service of your pump system. Building the highest-quality pump systems and accessories since 1921.



Plumbing Packaged Systems

HVAC Packaged Systems

The pioneer of pre-assembled pumping systems, SyncroFlo packaged systems are fully assembled, tested, skidded, and delivered to your site. An innovator in the industry; creating solutions for a wide variety of applications.



Represented since 1986

- Non-ASME Heating Expansion Tanks
 Non-ASME Well Expansion Tanks
- Non-ASME Thermal Expansion Tanks
 Specialty Products

Flexcon Industries continues to be a leader in the manufacturing of hot water, potable, and well-type expansion tanks for commercial and residential applications.



Represented since 1992

- Kickspace Heaters
- Residential Baseboard Heating
- Fan Convectors
- · Commercial Baseboard Heating

With a commitment to quiet comfort, performance, and style, Smith's Environmental has become the standard for quality fan convectors in both residential and commercial settings.



Represented since 2018

- Commercial and Residential Heat Pumps: Water-to-Air, Air-to-Water, Water-to-Water
- Geothermal Split Systems

TETCO Geothermal offers a diverse product line to fit any geothermal installation; from new construction to replacement, for both residential and commercial applications.



Represented since 2014

- · Pressurized Flow Centers
- Flow Controllers
- Buffer Tanks

- Non-Pressurized Flow Centers
- Storage Tanks
- Measuring Tools

Geo-Flo is a premier manufacturer for geothermal accessories, offering the highest quality products for any brand of heat pump used.



Represented since 2015

- Hydronic System Inhibitor
- Hydronic System Cleaner
- In-Line Magnetic System Filters
- Boiler Commissioning Kits
- · Boiler Noise Silencer Solution
- Leak Sealer Solution
- Hydronic System Antifreeze
- System Power Flushing Machine

Fernox is a top manufacturer of water treatment products, filters, and equipment to provide long-term protection and maintain energy efficiency in hydronic heating systems.



Represented since 2003

- Cast Iron Radiators
- Victoria Classic Cast Iron Radiators
- Accessories

- Recessed Cast Iron Radiators
- Cast Iron Baseboard

For over a century, Governale has proudly fabricated cast iron radiators, baseboard, and more for use with hot water and steam media; continuing to uphold the reputation and standard it has set since 1917.



Represented since 2019

- Industrial Thermometers
- Bimetallic Thermometers
- Tridicators

- Contractor's Gauges
- Diaphragm Gauges

Known for precision products, Miljoco provides quality pressure gauges, thermometers, and all necessary accessories to supply a complete system sensor package.



Represented since 2006

- Expansion Compensators
- Stainless Steel Flexible Connectors
- Bellows Pump Connectors
- Rubber Expansion Joints
- Expansion Loops
- · Pipe Guides

Twin City Hose is a distinguished leader in fabricating metal hose assemblies, seismic, rubber, and metal expansion joints, and custom piping weldments with extensive third-party certification approvals.



Represented since 2014

- Chilled Beams
- Accessories

Radiant Heating Panels

FTF Group Climate is a renowned specialist manufacturer of multi-service chilled beams and space conditioning products for indoor climate and environments.



Represented since 1989

Steam Air Vents

Hot Water Air Vents

Vent-Rite Valve has been supplying high-quality steam air vents to the industry for over 50 years and continues to enjoy a reputation for reliability and excellence.



Represented since 2003

· Non-Electric Radiator Valves

Tunstall Corporation is a recognized leader in steam traps and products, operating in all facets including the design, engineering, and manufacturing of their hydronic offering.



Represented since 2019

• Variable Frequency Drives

Mitsubishi Electric is committed to providing superior solutions to a wide variety of industrial markets. Innovative products, such as variable frequency drives and programmable logic controllers, along with excellent service, contribute to their continued success.



Represented since 2023

- Insulated PE-RT/AL/PE-RT Line Sets
 Fitting Assemblies
- Uninsulated PE-RT/AL/PE-RT Line Sets Accessories

Python[™] is a PE-RT/AL/PE-RT line set and compression fitting system designed for both split system and mini-split system applications; for use in industrial, commercial, and residential HVAC system projects.

Specification Representative for:



Represented since 2023

• PP-RCT Pipe

PP-RCT Fittings

NIRON is a complete polypropylene pipe and fitting system for the distribution of hot and cold water in plumbing and air conditioning systems, for the conveyance of drinking water and alimentary fluids, for installations in industrial plants, and for the transport of compressed air and chemical substances.